

Transitional Aid Application for Fiscal Year 2018
Division of Local Government Services
Department of Community Affairs

General Instructions: This application must be submitted in its entirety by October 13, 2017 for funding consideration under this program. Information contained in the application is subject to independent verification by the Division. Refer to Local Finance Notice 2017-17 when preparing this application for specific instructions and definitions, and review the Submission Checklist on Page 7.

Name of Municipality:	City of Trenton			County:	Mercer
Contact Person:	Terry McEwen			Title:	Business Administrator
Phone:	609-989-3807	Fax:	609-989-4250	E-mail:	tmcewen@trentonnj.org

I. Aid History

List amount of Transitional Aid received for the last three years, if any:

SFY 2017	SFY 2016	SFY 2015
\$10,000,000	\$20,000,000	\$24,860,000

II. Aid Request for Application Year: (All municipalities currently operating under a Transitional Aid MOU are advised that a decrease from prior year funding is likely.)

Amount of aid requested for the Application Year:	\$10,000,000
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If not seeking a decrease, a letter from the Mayor is required. See Local Finance Notice 2015-19.


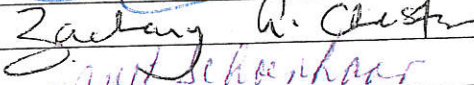
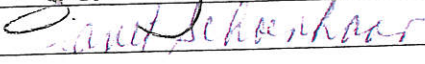
III. Submission Requirements

The following items must be submitted with, or prior to, submission of this application. Indicate date of submission of each.

Item	Date Submitted to DLGS
2017 Annual Financial Statement	8/31/2017
2016 Annual Audit	12/30/16
2016 Corrective Action Plan	3/16/17 Resolution Adopted
Application Year Introduced Budget	10/5/2017
Budget Documentation Submitted to Governing Body	10/4/2017

IV. Application Certification

The undersigned herewith certify that they he or she has reviewed this application and, to his or her knowledge, believe the contents to be true and that it accurately portrays the circumstances regarding the municipality's fiscal practices and need for financial assistance. By submitting the application, the municipality acknowledges that the law provides that the decision of the Director regarding aid awards is final and not subject to appeal.

Official	Signature	Date
Mayor/Chief Executive Officer		10/12/17
Governing Body Presiding Officer		10/12/17
Chief Financial Officer		10/13/17

V-A. Explanation of Need for Transitional Aid

Explain the circumstances that require the need for Transitional Aid in narrative form. Include factors that result in a constrained ability to raise sufficient revenues to meet budgetary requirements, and if such revenues were not raised, how it would substantially jeopardize the fiscal integrity of the municipality.

The City of Trenton is not unlike most of the State's older urban cities that can not generate enough local property tax revenue or other local revenues to support the services required for its citizens and the businesses and their employees located in the City. During the past several years, this historical problem has been exacerbated by the nation's economic downturn which has hit the urban areas of the State even harder than other areas. Although there are signs of some recovery, growth is still slow and the economic benefits to the City are not likely to occur during the current budget year.

Increasing taxes to the level necessary to meet the budgetary needs of providing these services would result in more and more citizens and businesses leaving the City, thus further diminishing the tax base of the City.

Since the 1980s, the State has agreed that many of the cities and towns in the State require additional aid over and above the normal formula driven programmatic aid to continue to provide even the basic services to the residents and businesses. Over the last few years, due to its own budget difficulties, the State has been forced to reduce the level of assistance it can provide Trenton and other cities and towns throughout New Jersey.

As with all cities and towns the City of Trenton has two options for dealing with budget shortfalls: raise revenues and/or decrease spending. Over the past few years Trenton has relied on a combination of these two options. However, the continued increase in property taxes places undue hardship on struggling homeowners in the City, many of whom are on fixed income. In addition, as more and more reductions in spending are made, critical services needed by residents are seriously diminished and in some cases eliminated.

The FY 2018 budget introduced by City Council on October 5, 2017 continued to reduce costs in several areas and takes into account the State's requirement to reduce the reliance on Transitional Aid. The introduced budget for FY2018 totals \$204 million.

The continued significant increase in property taxes would be very difficult on the residents and businesses in the City. The City was forced to raise taxes in FY 2010 of over \$12 million, or nearly 22.5%. Since then the tax increases have been much more modest, but each budget introduced since FY2010 has been forced to include a tax increase further increasing the financial burden on the residents of the City of Trenton.

The FY 2018 budget included \$10,000,000 for Transitional Aid. If the actual award is \$10,000,000 **the City will be required to increase taxes by \$2.3 million** in order to balance the FY 2018 budget. This would represent an increase of approximately 3%, on top of this

substantial increase in previous years.

Exacerbating the City's budget problems is the fact that more than 50% of the City's property is currently exempt from property taxes. As of the revaluation which was completed in 2017, the State of New Jersey owns \$997,752,566 of property within the limits of the City of Trenton. **This total amounts for nearly half of all tax exempt property in the City.** These exemptions place the City of Trenton at a severe disadvantage when compared to other municipalities throughout the State. In addition, other public buildings (county, federal, etc.) account for over \$500 million in assessed value for a total of nearly \$1.5 billion, or more than 2/3rds of the total exempt property in the City.

If the City was receiving the municipal portion of the property tax from just the public owned tax exempt properties, the City would be collecting approximately \$80 million in additional property tax revenue (based on the FY2018 introduced tax rate). **Of that amount, the property owned by the State of New Jersey would be generate \$49,438,640 in property tax revenue if the State paid its fair share of municipal tax levy.** Given the City of Trenton's budget of just over \$200 million, this additional tax revenue from State-owned properties would represent nearly one quarter of the entire municipal budget.

In addition to the issues stated above, State agencies have also given notice that, within the next year, the State intends to execute lease-purchase options for properties that it is currently leasing from private owners. As this would move the properties from tax ratables to tax exempt properties, the burden placed on the City of Trenton from non-taxable properties only stands to grow. Without additional financial support from the State to compensate for these challenges, the City cannot reasonably expect to be able to afford the resources necessary to address economic development, public safety, and education concerns that are critical to the health and welfare of the City of Trenton and its residents.

V-C. Actions to Reduce Future Need for Aid

Detail the steps the municipality is taking to reduce the need for aid in the future. Include details about long-term cost cutting and enhanced revenue plans, impact of new development, potential for grants to offset costs, and estimated short and long-term annual savings. Use additional pages if necessary. (Items included in a Transition Plan submitted by a current recipient need not be repeated here.)

The FY 2018 budget that was presented to City Council on October 5, 2017 continued to reduce bloat and recognizes the need to return the capital city to the right size in order to provide critical and necessary services to the citizens of Trenton. It does, however, represent marked increases in expenditures supported by commensurate increases in revenue which has increased the total budget. The budget will be \$204 million.

The City will continue to be diligent in attempting to find ways to reduce costs and increase local revenues.

It is highly unlikely however those significant additional reductions in the workforce can be achieved due to the reductions noted above. Due to the restrictive nature of the current statutes and regulations on furloughs, it is not likely that City could enact a program that would be fair to its employees and generate significant savings. Furthermore the capital city needs to focus on rightsizing in order to provide necessary services – not cutting into those critical areas that provide for the health and welfare of its residents.

The City will continue to aggressively try to control salary increases as contract negotiations occur.

First, The City has moved to refinance large portions of its debt, enabling a decrease in long term debt obligations and a net cost-savings to the City. While those efforts have, to date, been quite successful, the City continues to aggressively review all outstanding debt to monitor further opportunities to refinance in the future. It is our expectation that these efforts will continue to be fruitful as long as the City has the resources to pursue them.

Second, the City also continues to take advantage of the pilot program begun FY 2013 that allows accelerated tax lien sales on-line rather than the current requirement that the potential purchaser has to appear in person. This has increased the number of bidders and thus resulted in the more liens being sold and potentially at a lower interest rate for the homeowners. The City has also engaged a third party firm for the collection of delinquent taxes which enhances the ongoing tax collection efforts and allows for the City to recoup much of its outstanding tax revenue, decreasing the need for additional assistance.

Third, the City has filled the position of Risk Manager with an experienced Risk Manager who has worked previously as Risk Manager for difficult municipalities like Camden, but also has served as an insurance adjustor in the private sector. This individual will serve to control much of the losses to the City but with a specific eye to Worker's Compensation. Already in his short time with the City, our Risk Manager has hit the ground running, seeking to track and limit our exposure in all forms of liability, including addressing the needs of the public when some homeowners fell victim to a water main break.

In addition, with great assistance from the State of New Jersey, the City has launched a widespread program to address vacant, blighted properties throughout the City. Bolstering our existing Vacant Property Registration process, the new initiative seeks to strategically acquire, demolish, and in some cases remediate vacant properties throughout the City. This initiative has, at its core, the goal of revitalizing neighborhoods, removing blight, and providing for the economic development of the entire city.

The City has also recently solicited for, and ultimately selected, its own health benefits plan. By engaging in this solicitation, the City was able to secure a quote from Aetna that will save at least \$3.6 million over 16 months when compared to the cost of the State Health Benefits plan. These savings also represent savings to our employees and the City is enthusiastic about continuing efforts such as this one to cut cost and pursue new ways of looking at entrenched programs to find budget efficiencies.

Finally the City has also completed its parking management study. A wealth of information was generated from the study and the need to refresh the downtown parking infrastructure lead to an RFI being issued for information from parking infrastructure companies worldwide. With six responses to the RFI and then seven responses to the subsequent RFP, the City is excited at the prospect of moving forward with a parking upgrade and the increased revenue that will come with it. Currently the City is working to secure funding for the replacement of 900 or our approximately 990 existing meters. Given that the current meters are outdated, do not accept credit cards or mobile payment, and only 70% of them are currently functional, the City expects to substantially increase the revenue from parking. Our projections to date show the new meters generating between \$1.2 and \$2.5 million in the first twelve months.

LONG TERM PLAN TO PHASE OUT TRANSITIONAL AID

Assuming that Trenton receives \$10 million for its FY 2018 budget, the requirement to provide a phase out plan of no more than 3 years would result in over \$3 million reductions in FY 2019 through FY 2021. A phase out of this magnitude is infeasible.

Under the following assumptions Trenton would face budget shortfalls of over \$6 million in the first year. The shortfall escalates in the second year when Transitional Aid will decrease to \$6.7 million in FY 2019 to approximately \$3.1 million in FY 2020, coupled with increase in salaries and other expenses.

Assumptions are as follows:

- 1) Transitional aid decrease by \$3.3 million per year; Other municipal aid remains constant
- 2) Property taxes increase by 2% per year
- 3) Spending is increased by 2% per year

The annual shortfall will have to be offset by additional reductions in employees and services provided and/or significant increases in property taxes. It is highly unlikely that a significant increase in ratables is going to occur in the next few years.

Based on the current status of the City budget, it is highly unlikely that the City of Trenton could achieve a phase-out of Transitional Aid over this period.

As was noted earlier, the City of Trenton should be looked at differently than the other Transitional Aid recipients since it is the State's Capital. As has been noted previously, the State of New Jersey owns nearly on quarter of the value of all property in the City. If the State paid the municipal property taxes the City would receive nearly \$50 million in property taxes based on proposed FY 2018 tax rates. Absent this recognition that the a portion of the Transitional Aid should permanently be provided to the City as additional PILOT payments, the City will be faced with significant budget shortfalls depending on the phase out period of Transitional Aid and the amount of reduction each year.

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V-D. Discussion of Health Benefits

Skip this section if using SHBP. If not using SHBP, explain why the health benefit plan being used is cheaper, or what reasons exist for failing to move to SHBP. Additionally, list all brokers (primary broker, all co-brokers, and sub-brokers) together with their compensation for the current and prior two fiscal years. Compensation must be disclosed in this section whether provided directly by the municipality or as a commission from the insurance provider. It is the municipality's right, and obligation, to determine whether the broker is compensated with commission in order to fully complete this section. If commissions are being earned, provide both how the commission is calculated (percentage of premium or self-insurance) and the actual \$ value of the commission received in each year.

The City of Trenton moved from the SHBP to a private Aetna plan which is poised to save the City \$3.6 million over 16 months. Please find all of the information regarding the City's experience as well as the Private Aetna and proposed SHBP 2018 rates attached to this document.

VI. Historical Fiscal Statistics

Item	2016	2017	Introduced Application Year
1. Property Tax/Budget Information			
Municipal tax rate	\$3.945	\$4.007 (restated as \$3.426) due to revaluation	\$3.476
Municipal Purposes tax levy	\$76,265,996.69	\$78,472,173.49	\$81,567,031.80
Municipal Open Space tax levy	\$0	\$0	\$
Total general appropriations	\$200,849,851.97	\$194,772,147.65	\$194,846,883.87
2. Cash Status Information			
% Of current taxes collected	94.035%	92.84%	%
% Used in computation of reserve	94.035%	92.84%	91.94%
Reserve for uncollected taxes	\$6,875,562	\$8,375,803.27	\$9,743,592.59
Total year end cash surplus	\$5,926,601.45	\$17,463,344.06	
Total non-cash surplus	\$17,694,303	\$6,455,314.66	
Year end deferred charges	\$17,525,000	\$5,700,000.00	
3. Assessment Data			
Assessed value (as of 7/1)	\$1,996,653,658	\$2,019,401,562	\$2,395,945,829
Average Residential Assessment	\$64,123	\$74,997.66 (restated)	\$62,772
Number of tax appeals granted	259	925	
Amount budgeted for tax appeals	\$0	\$0	\$0
Refunding bonds for tax appeals	\$0	\$0	\$0
4. Full time Staffing Levels			
Uniformed Police - Staff Number	236	246	256
Total S&W Expenditures	\$32,411,024.17	\$30,619,374.55	\$29,998,675.19
Uniformed Fire - Staff Number	218	210	224
Total S&W Expenditures	\$23,658,465.00	\$22,422,365.00	\$23,672,476.25
All Other Employees - Staff Number	537	534	485
Total S&W Expenditures	\$21,628,249.85	\$26,105,152.70	\$28,819,490.60
5. Impact of Proposed Tax Levy			
			Amount
Current Year Taxable Value			2,395,945,829
Introduced Tax Levy			81,567,031.28
Proposed Municipal Tax Rate	3.476	Average Res. Value (#4 above)	62,772
Current Year Taxes on Average Residential Value (#4 above)			2,178.18
Prior Year Taxes on Average Residential Value			2,146.18
Proposed Increase in average residential taxes			32.00

VII. Application Year Budget Information

A. Year of latest revaluation/reassessment

2017

B. Proposed Budget – Appropriation Cap Information

Item	Yes	No
1. Was an appropriation cap index rate ordinance adopted last year? If YES: % that was used	x	
2. Amount of appropriation cap bank available going into this year	3.5%	
3. Is the Application Year budget at (appropriation) cap? If NO, amount of remaining balance	\$4,316,737	
4. Does the Application Year anticipate use of a waiver to exceed the appropriation cap? If YES, amount:		X
	\$	
		X
	\$	

C. List the five largest item appropriation increases:

Appropriation	Prior Year Actual	Application Year Proposed	\$ Amount of Increase
Group Health	29,499,913.98	33,266,927	3,767,013.02
Pension & Social Security	18,375,630.46	21,067,000	2,691,369.54
Public Works	14,622,058.21	16,974,781.43	2,352,723.22
Fire	22,875,844.07	25,052,399.23	2,176,555.16
Municipal Debt Service	20,991,397.18	22,634,858.53	1,643,461.35

D. List all new property tax funded full-time positions planned in the Application Year:

Department/Agency	Position	Number	Dollar Amount
	See Report of Unfilled Actives, Vacancies and New Positions Requested -Prorated at a Half Year Basis	166	3,573,372.50

E. Display projected tax levies, local revenues (not grants), anticipated (gradually reduced) Transitional Aid, total salary and wages, and total other expenses projected for the three post-application years:

	Tax Levy	Local Revenues	Transitional Aid	Total S&W	Total OE
First year	\$84,945,408.79	\$13,742,435.29	\$8,500,000.00	\$84,140,454.84	\$124,541,830.68
Second year	\$86,644,316.97	\$15,742,435.29	\$7,225,000.00	\$85,823,263.94	\$127,032,667.29
Third year	\$88,377,203.31	\$15,742,435.29	\$6,141,250.00	\$87,539,729.22	\$129,573,320.64

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VIII. Financial Practices

A. Expenditure controls and practices:

Question	Yes	No
1. Is an encumbrance system used for the current fund?	X	
2. Is an encumbrance system used for other funds?	X	
3. Is a general ledger maintained for the current fund?	X	
4. Is a general ledger maintained for other funds?	X	
5. Are financial activities largely automated?	X	
6. Does the municipality operate the general public assistance program?		X
7. Are expenditures controlled centrally (Yes) or de-centrally by dept. (No)?		X
8. At any point during the year are expenditures routinely frozen?		X
9. Has the municipality adopted a cash management plan?	X	
10. Have all negative findings in the prior year's audit report been corrected?		X
If not, be prepared to discuss why not in your application meeting.		

B. Risk Management: Indicate ("x") how each type of risk is insured.

Coverage	JIF/HIF	Self	Commercial
General liability		X	
Vehicle/Fleet liability		X	
Workers Compensation		X	
Property Coverage			X
Public Official Liability		X	
Employment Practices Liability		X	
Environmental			X
Health-AETNA	SHBP		X

C. 1) Salary and Employee Contract Information (when more than one bargaining unit for each category, use average):

Question	Police	Fire	Other Contract	Non-Contract
Year of last salary increase	2017	2017	2017	
Average percentage increase	1.25%	1.25%	1.25%	%
Last contract settlement date	2015	2015	2016	
Contract expiration date	2018	2020	2018	

2) Explain, if any, actions that have been taken or are under consideration for the Application Year:

Action	Police	Fire	Other Contract	Non-Contract
Furloughs (describe below)	NO	NO	NO	NO
Wage Freezes (describe below)	NO	NO	NO	NO
Layoffs (describe below)	NO	NO	NO	NO

D. Tax Enforcement Practices:

Question	Yes	No
1. Did the municipality complete its accelerated tax sale by June 30, if included in 2017 budget? If not, please include a letter from the tax collector explaining why he/she failed to complete the sale in a timely manner and what the impacts were on cash flow and lost investment earnings.	YES	
2. When was the last foreclosure action taken or tax assignment sale held: Date:	8/1/2017	
3. On what dates were tax delinquency notices sent out in 2016: Date:	March 2016, Sept 2016 and Dec 2016	
4. Date of last tax sale: Date:	6/26/17	

E. Specialized Service Delivery:

If the answer to either question is "Yes," provide (as an appendix) a cost justification of maintaining the service without changes.

Service	Yes	No
Sworn police or firefighters are used to handle emergency service call-taking and dispatch (in lieu of civilians)		NO
The municipality provides rear-yard solid waste collection through the budget		NO

F. Other Financial Practices

1. Amount of interest on investment earned in:

2016	\$70,028.61	2017	\$222,418.48	Anticipated Application Year:	\$222,463.77
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2. List the instruments in which idle funds are invested:

New Jersey Cash Management Fund	

3. What was the average return on investments during SFY2017?

.56%

4. Left Blank Intentionally

5. The name and firm of the municipality's auditor?

Mercadien

6. When was the last time the municipality changed auditors?

G. Status of Collective Negotiation (Labor) Agreements: List each labor agreement by employee group, contract expiration date, and the status of negotiations of expired contracts.

Employee Group	Expiration Date	Status of Negotiations of Expired Agreement
FMBA LOCAL 6	12,31/2020	
TFOA LOCAL 6	12/31/2020	
PBA LOCAL 11	12/31/2018	

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TSOA	12/31/2018	
AFSCME LOCAL 2286	12/31/2018	
AFSCME LOCAL 2281	12/31/2018	

H. Tax Abatements. Please provide a detailed discussion of any short-term or long-term tax abatements that are currently in place or are currently being negotiated including the following information:

Project Name/Property	Type of Project	2017 PILOT Billing	2017 Assessed Value	2017 Taxes If Billed in Full at 2016 Total Tax Rate	Term of Tax Abatement
SEE ATTACHMENT C					

IX-C. Evaluate existing local revenues, as to whether or not the rates or collections can be increased or imposed, and if so, how changes will be implemented.

Local Revenues and services provided through the General/Current Fund	Check if services is provided	Are fees charged to cover the costs of the program?	If fees do not cover costs, what is the amount of subsidy?	If there is a subsidy, explain why fees cannot be increased to reduce or eliminate subsidy.
Recreation programs	<input checked="" type="checkbox"/>	Partial		
Sewer Fees	<input checked="" type="checkbox"/>	Yes		
Water Fees	<input checked="" type="checkbox"/>	Yes		
Swimming Pool	<input checked="" type="checkbox"/>	No		
Uniform Construction Code	<input checked="" type="checkbox"/>	Yes		
Uniform Fire Code	<input checked="" type="checkbox"/>	Partial		
Land Use Fees	<input checked="" type="checkbox"/>	Yes		
Parking Fees	<input checked="" type="checkbox"/>	Yes		
Beach Fees				
Insert other local fees below:	<input type="checkbox"/>			
Vital Statistics	<input checked="" type="checkbox"/>	Partial		
Marriage Civil Union	<input checked="" type="checkbox"/>	Partial		
Slaughter House	<input checked="" type="checkbox"/>	Partial		
Dog Licensing	<input checked="" type="checkbox"/>	Partial		

X. Service Delivery

List all services that the municipality contracts to another organization: i.e., shared services with another government agency, including formal and informal shared services, memberships in cooperative purchasing program, private (commercial), or non-profit organization.

Service	Name of Contracted Entity	Estimated Amount of Contract	Year Last Negotiated (as applicable)
Trenton K9's participate in the Render and Detect Safe Deployments throughout the state and Trenton. The team provides infrastructure security, training, vehicle, and manpower when needed during a homeland security incident.	Homeland Security Render and Detect Safe Program/Trenton	N/A	On Going
The fugitive task force deputizes a Police Officer and allows us to look for and arrest highly sought out individuals without jurisdictional issues. The U.S. Marshall's reimburses for Officer overtime, a vehicle is provided, and we receive a portion of forfeiture funds received from arrests.	US Marshall's Fugitive Task Force	16,000	2016
An Officer assigned to work with the DEA to participate in high level drug investigations/seizures. DEA provides manpower, equipment, vehicles and we receive portions of forfeiture monies from seizures made.	Drug Enforcement Agency	17,202.25	2016
Homicide Task Force. The Homicide Task Force shall be responsible for investigating all homicides, suspicious deaths, police related shooting and. or incidents involving death or serious long term missing persons investigations, Child Abduction Response Team activations and any other incident deemed necessary for a response by the Mercer County Prosecutor or his designee.	Homicide Task Force	Reimbursement of overtime up to \$80,000	2015
Vice Task Force shall be responsible for conducting all local undercover operations to combat illicit drug trafficking in Mercer County and any other incident deemed necessary for a response by the Mercer	Vice Task Force	Increase share of County forfeiture dollars	2016

County Prosecutor or his designee			
Shared Services Agreement for the provision for Emergency Medical Dispatch	Mercer County	225,000	2017
Healthcare services for underinsured and uninsured residents	Henry J Austin	259,000	2017
Pool Management Services	YMCA of Trenton	262,475.37	2017
Substance Abuse Prevention and Education	Trenton Municipal Alliance Committee	31,609.25	2017
Hazard Mitigation Plan	Mercer County		2016
Mutual Aid Fire Protection	Mercer County		On going
Emergency Management	Mercer County		On going
Hazmat Response Team	Mercer County		On going
Commodity Distribution Point	Mercer County		On going

Section XI – Impact of Limited or No Aid Award

Describe in complete detail the impact if aid is not granted for the current fiscal year; **this priority setting requires that the municipality will maintain a minimum level of essential services.** List the appropriate category of impact if the aid is not received. Rank each item from both lists as to the order in which elimination will take place. If across the board cuts will be made, indicate under service. **For rank order purposes, consider the two sections as one list. The cuts outlined here are one that the municipality is committing to make if they do not receive aid.**

Rank Order	Department	# of Layoffs	Effective Date	2015 Full Time Staffing	2016 Full Time Staffing	\$ Amount to be Saved

If services will be reduced, describe the service, impact and cost savings associated with it.

Rank Order	Service	Cost Savings	Impact on Services

XII. Agreement to Improve Financial Position of Municipality

If aid is granted, the municipality will be required to submit to certain reporting conditions and oversight as authorized by law and a new Memorandum of Understanding will need to be signed. Please mark each box below indicating that the applicant understands, and agrees to comply with these broad reporting and oversight provisions.

	Yes	No
1. Allow the Director of Local Government Services to assign management, financial, and operational specialists to assess your municipal operations.	Yes	
2. Implement actions directed by the Director to address the findings of Division staff.	Yes	
3. Enter into a new Memorandum of Understanding and comply with all its provisions, without exception.	Yes	

XIII. Certification of Past Compliance for Municipalities Currently Operating Under a Transitional Aid MOU:

The undersigned certify that the municipality is in substantial compliance with the conditions and requirements of the 2017 MOU and is moving in good faith to correct those areas of noncompliance that have been identified, including, but not limited to, the following: establishment of a pay to play ordinance; termination of longevity pay for officers and employees not contractually entitled to longevity pay; termination of health benefits for part time officers and employees; receipt of signed approval forms as required prior to hiring personnel and contracting with professional service vendors.

Mayor: [Signature] Date: 10/12/17

Chief Financial Officer: [Signature] Date: 10/13/17

Chief Administrative Officer: [Signature] Date: 10/12/17

XIV. CAMPS Certification (County and Municipal Personnel System - Civil Service municipalities only)

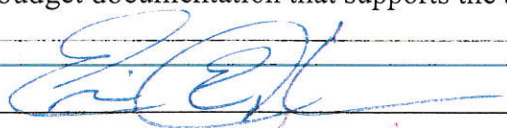

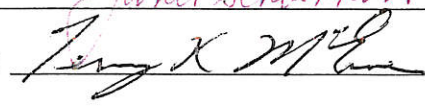
For Civil Service municipalities, the undersigned, being knowledgeable thereof, hereby certify that the municipality has placed the names of all current civil service employees in NJ "CAMPS".

Human Resources or Personnel Director: [Signature] Date: 10/12/17

Chief Financial Officer: [Signature] Date: 10/13/17

XV. CERTIFICATION OF APPLICATION FOR TRANSITIONAL AID

The undersigned acknowledges the foregoing requirements with which the municipality must comply in order to receive aid as outlined above. In addition, included with this application is a copy (printed or electronic) of the budget documentation that supports the budget calculation that was provided to the governing body.

Mayor:  Date: 10/12/17
Chief Financial Officer:  Date: 10/13/17
Chief Administrative Officer:  Date: 10/12/17